

How do we make money?

1. As a travel agent. This is a fully legit agency especially with all our credentials. You earn via commissions. We receive commission on everything from air to hotel, from cruises to excursions. Commission percentage varies based on supplier. It is paid to our host agency. They keep 20-30% and we get 70-80%. So, let's say we book something for \$1000 and commission is 10%. They would get \$20-\$30 and we would receive \$70-\$80. Commission is received 30 days post travel and we are paid weekly via direct deposit.
2. OPTIONAL: Recruiting other agents. This is through another company so; it is separate from the travel and not anything you have to do. By referring other agents, you get a referral bonus from the company. This is not like an MLM where you only earn money recruiting and from % of your recruit's commissions. Here you DO earn from your travel commissions and you DO NOT take anything from your recruit. Their commission and your commission is separate.

Is this a pyramid scheme?

So, a Pyramid scheme is where you exchange money for something that does not exist and has no value. It is when the only way for the company to make profit is primarily from recruitment rather than the sale of the product. Our product does exist and contains amazing value and we have a lot of people who have had incredible results. If this was a pyramid scheme we would 100% not be ABTA protected at all (bearing in mind booking.com is not ABTA protected) and we wouldn't be partnered with the likes of Hilton, Marriott, Disney etc. These companies especially ABTA do their due diligence before partnering with us. Pyramid scheme is fully illegal.

Is this an MLM?

InteleTravel is not an MLM. InteleTravel is literally a booking engine where you can book hotels for yourself, friends or family and you can earn commission. You do not need to do the recruiting side if that is something you are not keen to do. And if you do recruit - it is a completely separate company.

How do I find clients?

- Friends and family: Sharing what you are doing and letting them know they should book through you at no extra cost. You can save them both time and money.
- Social media sharing: Start a FB business page and share hot deals (you will get this in your back office) and advisories, etc. – I would help you. You DO NOT need a large following at all. In fact, I have gotten no clients from social. Just family, friends, and thumbtack.
- Thumbtack – an amazing app to get hot leads looking to book travel – I would train you on it. <https://www.thumbtack.com/pro/referral/pEOc43rXhfNECT0>

Extra note when reaching out to friends and family:

Not everyone knows this but, all 3rd party travel sites like Expedia have a commission built into their price. So, when someone books on their sites, the travel supplier pays the company a commission of the sale. By booking with your custom booking link or through a custom quote from you, that commission would go to you rather than another big company.

Trainings and Support:

We have 1000s of training and certification courses included. You do not need any experience. I had none. Plus, the support from the team is amazing. We have learning guides, team chats on Telegram and WhatsApp, weekly calls, etc.

Credentials

Our host agency has been in business over 25 years and through them we can book directly with all of our 100s of suppliers directly or via our custom booking link because we are ABTA protected and hold an IATA # and CLIA through our host agency! These credentials are worth over \$8K and we get them with just a small sign up fee.

How much to join?

So, becoming a home-based agent is basically starting your own business. By becoming an agent you will earn commission on anything you book for yourself + earn commission on anything you book for others!

There is a \$179.95 (£142) one-time investment that goes towards:

- signing up with your host agency
- getting access to all their credentials so you can book with any travel partner directly. The IATA credential alone is an \$8,000 value.
- 1000s of trainings and certification classes to help grow your skill set and knowledge of the industry
- your own booking portal that you can share (similar to expedia) for others to book their travel on
- a full support team of other agents with weekly training, support chats, etc.
- access to 100s of travel partners (delta, American airlines, club med, etc.) to book travel with
- the ability to earn referral bonuses from our host agency when you recruit new agents. This is not taken from the agent you recruit rather; it is paid by the company directly to you.

The \$39.95 (£32)/month fee covers:

- E&O insurance coverage from the host agency. This covers you if something happens like your client misses their connection and tries to come after you. This protects you from liability. I also have a contract template you can use where they sign off on your liability.
- 24/7 agent/client support. Say a client checks into a hotel at 3am your time and instead of the King bed you reserved for them they made an error and only have double beds. Instead of being woken up at 3am the client/hotel can call this support line.

OPTIONAL: If you are interested in also recruiting other agents and providing them with this amazing opportunity you will be required to pay an additional \$19.95 at sign up and then \$19.95/month thereafter. This would make your total at sign up \$199.95 (£156) and then monthly of \$59.95 (£46). **THIS IS NOT SOMETHING YOU HAVE TO DO!** It is just a way to earn a little extra and when you reach a certain level in recruiting your income is willable to your family!!

Worried about time?

Honestly, that was also my main concern before I got started. I had so much going on already working full time as an event professional which is not at all a 9-5. I didn't think I would have time to dedicate to this business. But I had a look at my phone and I realized I was spending quite a bit of time on social media, YouTube etc. and that's simply the time I decided to dedicate to the business. Plus, this business is so flexible. You can choose how much time to invest. There's no set time. Have you had a look at your phone usage? It's so interesting!

Worried about the investment?

I totally understand where you are from. It can be scary paying a monthly amount without knowing if you're going to make a return from it. Especially having over \$250,000 in student loans and a crazy rent since I live in NYC. But what I realized is that I'm not the only person travelling and could help save money. My mom wants to start traveling more since my father passed, I have friends and colleagues who love to explore. So, it's not only my own holidays I can book and earn commission, but I get paid on every single booking I make for people I know who are planning to go on holidays! Which means I would earn money back so quickly! Like I'm pretty sure you have never come across anyone who prefers to stay put all the time? No right?!?! Travel is something everyone wants to do or are doing. Even with what is going on right now, people are booking their future vacations. I have set October into 2021 up for myself so, each month I will already be earning 4 figures in extra income and this is just the beginning. In the past 4 months we have closed over \$40M in travel on our team alone =).

You really couldn't be in a better position to start, in terms of the fresh business. I know that initial start-up is a pain, but you can make it back within a couple of weeks by booking holidays!

Also - You do have 30 days get a full refund as part of our 30-day money back guarantee so, it's a no brainer!! And if in a year you still don't feel you have made back your investment – which you will, you can request a refund then too.

Worried about COVID?

I understand that the pandemic will have you concerned if you will get clients and book travel. I am evidence that you CAN still do this. People are booking staycations such as cabin rentals, local activities, etc. and then they are booking their future vacations into 2021 and 2022. People ARE booking and you will want to take advantage of this slower time to get ready for when things fully open and we get a HUGE boom.

I hope this helps! If you want to dive deeper into learning more let me know.